

| Code | Subject Title | Cr. Hrs | Semester |
|----------------|-------------------------|---------|----------|
| BBA-416 | Consumer Behavour | 3 | VIII |
| Year | Discipline | · . | |
| 4 | Business Administration | | |

Objectives:

Course Contents:

- > A perspective on consumer behavior
- > Affect and Cognition of marketing strategy
- Behavior and marketing strategy
- > The environmental and marketing strategy
- Consumer analysis and marketing strategy

Recommended Books: