



Code	Subject Title	Cr. Hrs	Semester
BBA-301	Credit Management	3	V
Year	Discipline		
3	Business Administration		

CREDIT MANAGEMENT

- Introduction to Credit Function.
 - Commercial Credit - History, Components, Type and sources.
 - Role of Credit Department.
 - Credit Policy formulation & discrimination.
 - Collection Policy appraisal
 - Working Capital Management
 - Capital Budgeting
 - Bank Credit - types and sources
 - Appraisal of Credit proposals and preparation of CLP, Assessment by risk factor.
 - Analysis of Credit Information - financial and non-financial factors, Financial Statement analysis.
 - Determination of Collateral securities
 - Models off creating changes on securities Commercial Vs Bank Credit
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